Consolidated Financial Statements and Supplementary Information

May 31, 2023 and 2022

Consolidated Financial Statements

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Independent Auditors' Report

To the Board of Directors of Faculty-Student Association of State University of New York at Buffalo, Inc. dba Campus Dining & Shops and Subsidiary Buffalo, New York

Opinion

We have audited the accompanying consolidated financial statements of Faculty-Student Association of State University of New York at Buffalo, Inc. dba Campus Dining & Shops ("UB FSA Campus Dining and Shops") and UB FSA Services, LLC (collectively, the "Association"), which comprise the consolidated statements of financial position as of May 31, 2023 and 2022, and the related consolidated statements of activities, functional expenses, changes in net assets without donor restrictions, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Association as of May 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Association and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with U.S. GAAP, and for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying supplementary information on pages 24 through 29 is presented for purposes of additional analysis and is not a required part of the 2023 consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the 2023 consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the 2023 consolidated financial statements or to the 2023 consolidated financial statements themselves, and other additional procedures in accordance with GAAS. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements for the year ended May 31, 2023 as a whole.

Trancoin Segarra & Associates LLP

Williamsville, New York

August 25, 2023

Consolidated Statements of Financial Position May 31, 2023 and 2022

_	2023	_	2022
Assets			
Current Assets			
Cash \$	6,751,197	\$	17,017,567
Restricted cash	26,780		25,824
Temporary investments	21,887,583		11,815,199
Accounts receivable, net	2,273,553		1,624,781
Other receivables	2,078,534		1,436,029
Inventories	1,096,987		1,164,424
Prepaid expenses	761,278	_	578,545
Total current assets	34,875,912		33,662,369
Long-Term Assets			
Deposits	239,357		288,438
Fixed assets, net	7,718,424		7,998,742
Designated investments - campus programs	1,801,373		1,763,163
Right-of-use asset - operating lease	10,887,624		0
Total long-term assets	20,646,778		10,050,343
Total assets \$	55,522,690	\$_	43,712,712
Liabilities and Net Assets			
Current Liabilities			
Current maturities of long-term debt \$	788,153	\$	751,983
Funds held for others	26,780	П	25,824
Accounts payable	250,264		377,241
Accrued expenses	4,211,958		3,882,002
Deferred revenue	377,680		320,219
Operating lease obligation - current maturities	2,961,582		0
Total current liabilities	8,616,417		5,357,269
Long-Term Debt, less current maturities	2,599,300		3,387,453
Operating lease obligation, less current maturities	7,926,042		0
-	1,220,012	_	
Total liabilities	19,141,759		8,744,722
Net Assets			
Without donor restrictions			
Undesignated	27,378,610		27,460,063
Designated for capital assets - net of related debt	4,330,971		3,859,306
Designated for operating reserves	2,869,977		1,885,458
Board designated	1,801,373	_	1,763,163
Total net assets	36,380,931	_	34,967,990
Total liabilities and net assets \$	55,522,690	\$_	43,712,712

Consolidated Statements of Activities for the years ended May 31, 2023 and 2022

	_	2023	_	2022
Changes in Net Assets Without Donor Restrictions				
Revenues				
Food service	\$	37,799,678	\$	33,719,025
Vending operations		1,227,285		1,380,733
Other auxiliary revenue		2,627,969		2,159,496
Dividends and interest		784,160		87,270
Net realized and unrealized losses		(467,920)		(396,716)
Other revenue		325,371	_	358,714
Total revenues		42,296,543		37,308,522
Operating Expenses				
Food service		31,785,701		26,962,516
Vending operations		996,741		1,058,154
Other auxiliary expenses		2,270,998		1,872,980
Management and general	_	6,472,667	_	5,883,768
Total operating expenses		41,526,107		35,777,418
Other Income				
Employee retention tax credits		0		74,904
Contribution refund due from the State University of				
New York at Buffalo	_	642,505	_	0
Total other income	_	642,505	_	74,904
Increase in net assets without donor restrictions		1,412,941		1,606,008
Net Assets Without Donor Restrictions, beginning of year	_	34,967,990	_	33,361,982
Net Assets Without Donor Restrictions, end of year	\$	36,380,931	\$_	34,967,990

Consolidated Statement of Functional Expenses for the year ended May 31, 2023 (with comparative totals for the year ended May 31, 2022)

		Program Services	S	Supporting Services		
	Food Service	Vending	Other Auxiliary Services	Management and General	2023	2022
Salaries and wages	\$ 12,320,288	\$ 214,556	\$ 499,687	\$ 1,968,259	\$ 15,002,790	\$ 11,999,029
Payroll taxes and employee benefits	3,423,152	88,728	211,693	779,417	4,502,990	4,022,430
Total salaries and related expenses	15,743,440	303,284	711,380	2,747,676	19,505,780	16,021,459
Cost of goods sold	10,386,419	552,375	1,300,234	0	12,239,028	10,206,038
Rent	2,661,288	82,830	75,261	148,969	2,968,348	2,832,485
Depreciation	1,388,127	19,345	18,858	31,614	1,457,944	1,340,959
Campus support	190,600	0	0	621,000	811,600	1,337,693
Bad debt	0	0	0	262,712	262,712	174,564
Bank services charges	172,943	0	90,319	5,783	269,045	147,135
Commissions expense	253,788	13,114	6,638	0	273,540	293,996
Insurance	0	0	0	796,256	796,256	730,079
Interest expense	0	0	0	165,950	165,950	201,982
Licenses	21,772	4,21 0	28,955	367,875	422,812	388,866
Minor equipment and equipment rental	216,621	8,264	15,809	115,132	355,826	680,982
Professional development and travel	0	0	0	109,237	109,237	53,927
Professional fees	8,000	0	0	217,236	225,236	203,057
Recruiting	0	0	0	440,363	440,363	248,242
Repairs and maintenance	352,698	11,810	9,609	21,830	395,947	264,467
Supplies and materials	283,986	524	9,879	30,207	324,596	227,305
Miscellaneous	106,019	985	4,056	390,827	501,887	424,182
Total functional expenses	\$ 31,785,701	\$ 996,741	\$ 2,270,998	\$ 6,472,667	\$ 41,526,107	\$ 35,777,418

Consolidated Statement of Functional Expenses for the year ended May 31, 2022

	_	Program Services				-	Supporting Services			
	_	Food Service		Vending		Other Auxiliary Services	-	Management and General	_	Total
Salaries and wages	\$	9,667,789	\$	169,648	\$	401,500	\$	1,760,092	\$	11,999,029
Payroll taxes and employee benefits	_	3,019,500	_	77,508		173,090	-	752,332	_	4,022,430
Total salaries and related expenses		12,687,289		247,156		574,590		2,512,424		16,021,459
Cost of goods sold		8,507,567		646,682		1,051,789		0		10,206,038
Rent		2,487,080		109,850		89,268		146,287		2,832,485
Depreciation		1,244,580		21,019		38,171		37,189		1,340,959
Campus support		613,482		0		0		724,211		1,337,693
Bad debt		0		0		0		174,564		174,564
Bank services charges		76,907		0		70,228		0		147,135
Commissions expense		272,969		12,389		8,638		0		293,996
Insurance		50		0		0		730,029		730,079
Interest expense		0		0		0		201,982		201,982
Licenses		7,702		3,837		16,855		360,472		388,866
Minor equipment and equipment rental		554,074		17		14,553		112,338		680,982
Professional development and travel		0		0		0		53,927		53,927
Professional fees		1,712		0		0		201,345		203,057
Recruiting		0		0		0		248,242		248,242
Repairs and maintenance		237,544		15,030		797		11,096		264,467
Supplies and materials		196,902		139		4,487		25,777		227,305
Miscellaneous	_	74,658	_	2,035		3,604	-	343,885	_	424,182
Total functional expenses	\$_	26,962,516	\$_	1,058,154	\$	1,872,980	\$	5,883,768	\$	35,777,418

See independent auditors' report and notes to consolidated financial statements.

Consolidated Statements of Changes in Net Assets Without Donor Restrictions for the years ended May 31, 2023 and 2022

				Designated								
	_1	Undesignated	_	Capital Assets	_	Operating Reserves	_	Campus Programs	_	One World Café Project Costs	_	Total
Balance, May 31, 2021	\$	20,570,839	\$	2,706,444	\$	3,177,130	\$	1,909,619	\$	4,997,950	\$	33,361,982
Increase (Decrease) in net assets without donor restrictions	_	6,889,224	_	1,152,862	_	(1,291,672)	_	(146,456)	_	(4,997,950)	_	1,606,008
Balance, May 31, 2022		27,460,063		3,859,306		1,885,458		1,763,163		0		34,967,990
Increase (Decrease) in net assets without donor restrictions	_	(81,453)	_	471,665		984,519	_	38,210	_	0_	_	1,412,941
Balance, May 31, 2023	\$	27,378,610	\$	4,330,971	\$	2,869,977	\$	1,801,373	\$	0	\$	36,380,931

Consolidated Statements of Cash Flows for the years ended May 31, 2023 and 2022

		2023	2022
Cash Flows from Operating Activities	_		
Increase in net assets	\$	1,412,941	\$ 1,606,008
Adjustments to reconcile increase in net assets to			
net cash provided by operating activities:			
Depreciation expense		1,457,944	1,340,959
Loss on disposal of equipment		24,978	917
Transfers from construction-in-progress to expense		34,954	0
Net realized and unrealized losses on investments		467,920	396,716
Change in reserve for uncollectible accounts		252,699	166,013
(Increase) Decrease in:			
Accounts receivable		(901,471)	(447,442)
Other receivables		(642,505)	3,031,552
Inventories		67,437	(512,154)
Prepaid expenses		(182,733)	(372,702)
Operating lease right-of-use asset		2,204,727	0
Increase (Decrease) in:			
Funds held for others		956	9,986
Accounts payable		(126,977)	85,782
Accrued expenses		329,956	1,070,554
Deferred revenue		57,461	75,094
Operating lease obligation	-	(2,204,727)	0
Net cash provided by operating activities		2,253,560	6,451,283
Cash Flows from Investing Activities			
Deposit for purchase of equipment		49,081	(49,081)
Purchases of fixed assets		(1,238,678)	(1,713,770)
Proceeds from disposal of fixed assets		1,120	0
Purchases of investments		(17,690,084)	(10,271,572)
Proceeds from sales and maturities of investments	_	7,111,570	1,106,021
Net cash used in investing activities		(11,766,991)	(10,928,402)
Cash Flows from Financing Activities			
Principal payments on long-term debt	=	(751,983)	(717,472)
Net decrease in cash and restricted cash		(10,265,414)	(5,194,591)
Cash and Restricted Cash, beginning of year	_	17,043,391	22,237,982
Cash and Restricted Cash, end of year	\$	6,777,977	\$ 17,043,391

Consolidated Statements of Cash Flows (continued) for the years ended May 31, 2023 and 2022

	 2023	_	2022
Supplemental Disclosure of Cash Flow Information Cash payments for interest	\$ 181,021	\$	216,362
Supplemental Disclosure of Non-Cash Operating and Investing Activities			
Fixed asset purchases included in accounts payable	\$ 0	\$	63,496
Right-of-use asset obtained in exchange			
for operating lease obligation	\$ 13,092,351	\$	0

Notes to Consolidated Financial Statements

1. Nature of Activities and Summary of Significant Accounting Policies

Nature of Activities – Faculty-Student Association of State University of New York at Buffalo, Inc., dba Campus Dining & Shops ("UB FSA Campus Dining and Shops") operates the on-campus dining services, vending, and convenience stores for the students, faculty and staff of the State University of New York at Buffalo (the "University"). Substantially all sales are to students, faculty and organizations affiliated with the University.

UBFSA Services, LLC, a limited liability company that operates concessions and catering with an office in Buffalo, New York, was formed in October 2001 as a wholly-owned subsidiary of UBFSA Campus Dining and Shops.

Basis of Accounting – The accompanying consolidated financial statements are prepared on the accrual basis of accounting in accordance with U.S. GAAP. Consequently, revenues are recognized when earned rather than when received, and expenses and purchases of assets are recognized when the obligation is incurred, rather than when cash is disbursed.

Principles of Consolidation – The accompanying consolidated financial statements include the accounts of UB FSA Campus Dining and Shops and its wholly-owned subsidiary, UBFSA Services, LLC (collectively, the "Association"). All intercompany transactions and balances have been eliminated in consolidation.

Basis of Presentation – The Association is required to report information regarding its financial position and activities according to two classes of net assets that are based upon the existence or absence of restrictions on use that are placed by its donors: without donor restrictions and with donor restrictions. The Association had only net assets without donor restrictions at May 31, 2023 and 2022.

Cash – The Association maintains cash in bank deposit accounts which, at times, may exceed federally insured limits. The Association has an agreement that collateralizes the amounts in excess of federally insured limits with securities held by a pledging financial institution. Cash balances subject to collateral under this agreement amounted to \$0 and \$16,966,359 at May 31, 2023 and 2022, respectively, plus Federal Deposit Insurance Corporation ("FDIC") deposit insurance. The Association maintained \$10,073,997 in an overnight sweep facility at May 31, 2023. The Association has not experienced any losses in such accounts. The Association believes it is not exposed to any significant credit risk relating to cash.

Investments – Temporary and designated investments in debt and equity securities, and mutual funds, are measured at fair value, as determined by quoted market prices, in the consolidated statements of financial position. For purposes of the consolidated statements

Notes to Consolidated Financial Statements (continued)

1. Nature of Activities and Summary of Significant Accounting Policies (continued)

of cash flows, the Association does not consider any of its investments in commercial paper to be cash equivalents, regardless of their original maturities. At May 31, 2023 and 2022, temporary investments amounted to \$21,887,583 and \$11,815,199, respectively. Realized and unrealized gains and losses on investments, net of related investment expenses, and dividends and interest are included in the consolidated statements of activities as an increase or decrease in net assets without donor restrictions, unless the income or loss is restricted by donor or law.

Accounts Receivable, net – Accounts receivable, net are carried at original invoice amount less an estimate made for any doubtful receivables. Accounts receivable trade includes receivables primarily from food service activities and receivables from the University related to receivables for student account activity and food service activities. Management determines the allowance for doubtful accounts by regularly evaluating individual customer balances and considering a customer's financial condition, credit history, and current economic conditions. Trade receivables are written off when deemed uncollectable. Recoveries of trade receivables previously written off are recorded when received. A trade receivable is considered past-due if any portion of the receivable balance is outstanding past the original due date. The allowance for doubtful accounts receivable was \$1,990,288 and \$1,737,589 at May 31, 2023 and 2022, respectively.

Other Receivables – Other receivables totaled \$2,078,534 and \$1,436,029 at May 31, 2023 and 2022, respectively, and consisted of the following:

- Refundable employee retention tax credits ("ERTC") as established by the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act") totaling \$1,436,029 at May 31, 2023 and 2022, which the Association's management claimed on amended employer payroll tax filings for the years ended May 31, 2022 and 2021. The balance of the credits is based on eligible employee wages and health insurance costs incurred during the years ended May 31, 2022 and 2021 that have not yet been received by the Association as of May 31, 2023. The Association received \$1,237,022 of the outstanding ERTC balance in July 2023.
- Contribution refund due from the University totaling \$642,505 at May 31, 2023. See Note 16.

Inventories – Inventories are stated at the lower of cost (first-in, first-out method) or market and consist of food, beverages supplies and apparel.

Prepaid Expenses – Prepaid expenses consist of prepayments for rent, insurance, service contracts and other items.

Notes to Consolidated Financial Statements (continued)

1. Nature of Activities and Summary of Significant Accounting Policies (continued)

Deposits – Deposits totaled \$239,357 and \$288,438 at May 31, 2023 and 2022, respectively, and consisted of a \$239,357 deposit for a food service program as of May 31, 2023 and 2022, and a deposit of \$49,081 towards the purchase of various equipment as of May 31, 2022.

Fixed Assets, net – Fixed assets are recorded at cost, net of accumulated depreciation. Depreciation is computed using the straight-line method over estimated service lives, which range from 4 to 15 years. The costs of maintenance and repairs are charged to operations as incurred.

Impairment of Long-Lived Assets – The Association regularly assesses all of its long-lived assets for impairment when events or circumstances indicate their carrying amounts may not be recoverable. This is accomplished by first qualitatively assessing whether it is more likely than not that an asset is impaired. If such an assessment does determine that it is more likely than not that an asset is impaired, the Association would then perform a quantitative calculation to determine impairment. This is accomplished by comparing the expected undiscounted future cash flows of the assets with the respective carrying amount as of the date of assessment. Should aggregate future cash flows be less than the carrying value, a write-down would be required, measured as the difference between the carrying value and the fair value of the asset. Fair value is estimated either through independent valuation or as the present value of expected discounted future cash flows. If the expected undiscounted future cash flows exceed the respective carrying amount as of the date of assessment, no impairment is recognized.

Revenue and Deferred Revenue – Revenues consisting primarily of food service and vending sales are recognized as revenue at the point of sale. Other auxiliary revenue includes grocery sales, apparel and gift sales, and other miscellaneous sales, and is recognized as revenue at the point of sale. Deferred revenue consists primarily of advances received for future usage of student meal plans and student cash accounts. Unused balances of meal plans are recognized as revenue upon expiration of the related meal plan period.

Net Assets without Donor Restrictions – Net assets without donor restrictions represent resources whose use is not restricted by donor-imposed stipulations and are available for the general support of the Association. All net assets of the Association are without donor restrictions. The Association's Board of Directors has designated \$9,002,321 and \$7,507,927 of net assets without donor restrictions to comply with New York State requirements at May 31, 2023 and 2022, respectively. See Note 12.

Notes to Consolidated Financial Statements (continued)

1. Nature of Activities and Summary of Significant Accounting Policies (continued)

Net Assets with Donor Restrictions – Net assets with donor restrictions represent resources whose use relates to a specific program or purpose, and whose use by the Association is limited to donor-imposed stipulations that either expire by the passage of time or fulfillment of the purpose. When a donor restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and are reported as net assets released from restrictions. The Association had no net assets with donor restrictions at May 31, 2023 and 2022.

Functional Expenses – The Association's costs of providing its programs and activities have been summarized on a functional basis in the consolidated statements of activities and consolidated statements of functional expenses. Accordingly, certain costs have been allocated among the program and supporting services benefited. Rent expense is allocated based on square footage. Costs are directly charged to the program and support services when identifiable.

Advertising – The Association expenses advertising costs as incurred. Advertising expense amounted to \$28,789 and \$18,817 for the years ended May 31, 2023 and 2022, respectively.

Income Taxes – The Association is a New York nonprofit organization exempt from taxation as an organization qualified under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been reflected in the accompanying consolidated financial statements.

Sales Taxes – The Association collects and remits sales taxes assessed by different governmental authorities that are both imposed on and concurrent with revenue-producing transactions between the Association and its customers. The collection of these taxes are recorded on a net basis and excluded from revenue.

Recently Adopted Accounting Pronouncements – In February 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-02, Leases, which requires organizations that lease assets to recognize on the statement of financial position the assets and liabilities related to the rights and obligations created by those leases. In June 2020, the FASB issued ASU 2020-05, Revenue from Contracts with Customers (Topic 606) and Leases (Topic 842), which deferred the effective date of ASU 2016-02 for the Association for years beginning after December 15, 2021.

Notes to Consolidated Financial Statements (continued)

1. Nature of Activities and Summary of Significant Accounting Policies (continued)

The Association adopted the guidance of ASU 2016-02 on June 1, 2022, using the modified retrospective approach. Accordingly, prior period balances and disclosures have not been restated. The Association elected the package of transition practical expedients for expired or existing contracts, which retains prior conclusions regarding lease identification, classification, and initial direct costs incurred.

The adoption of this guidance resulted in the recognition of an operating lease right-of-use asset and operating lease liability of \$13,092,351 as of July 1, 2022, and did not have a material impact on the Association's results of operations or liquidity. See Note 8 for further details.

In September 2020, the FASB issued ASU No. 2020-07, *Not-for-Profit Entities (Topic 958):* Presentation and Disclosure by Not-for-Profit Entities for Contributed Nonfinancial Assets, which provided more transparency about the measurement of contributed nonfinancial assets and the amounts of these contributions used in programs and other activities. ASU 2020-07 is effective for the Association for the year ended May 31, 2023, and management has determined that there are no material contributed nonfinancial assets in each year presented in the accompanying consolidated financial statements.

Management Estimates – The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect certain reported amounts and consolidated financial statement disclosures. Accordingly, actual results could differ from those estimates.

Subsequent Events – Management of the Association has evaluated subsequent events, for recognition or disclosure, through August 25, 2023, the date the accompanying consolidated financial statements were available to be issued.

2. Liquidity and Availability of Financial Assets

The Association primarily generates financial assets by operating the University's on-campus dining services, vending and recreational facilities, and convenience stores. The financial assets are acquired throughout the year to help meet the Association's cash needs for general expenditures.

Notes to Consolidated Financial Statements (continued)

2. Liquidity and Availability of Financial Assets (continued)

The following table presents the Association's financial assets available for general expenditures within one year of the consolidated statement of financial position date:

	_	2023	_	2022
Current assets at May 31, excluding non-financial assets:				
Cash	\$	6,751,197	\$	17,017,567
Temporary investments		21,887,583		11,815,199
Accounts receivable, net		2,273,553		1,624,781
Other receivables	_	2,078,534	_	1,436,029
		32,990,867	_	31,893,576
Less those unavailable for general expenditures due to				
Board designations:				
Amounts set aside for capital assets - net of related debt		4,330,971		3,859,306
Amounts set aside for operating reserves	_	2,869,977	_	1,885,458
	_	7,200,948	_	5,744,764
Financial assets available to meet cash needs for				
general expenditures within one year	\$_	25,789,919	\$ _	26,148,812

The Association has Board-designated funds of \$7,200,948 and \$5,744,764 set aside at May 31, 2023 and 2022, respectively, that can be used to meet obligations of the Association as they become due (see Note 12). In addition, the Association has an available line of credit with a \$1,000,000 borrowing capacity at May 31, 2023. See Note 9.

3. Significant Concentrations

For the year ended May 31, 2023, the Association had one major supplier, which accounted for \$3,594,885, or 29%, of total purchases. For the year ended May 31, 2022, the Association had two major suppliers, which accounted for \$4,038,952, or 40% of total purchases. The Association's accounts payable outstanding to these suppliers accounted for \$14,192, or 6%, and \$34,358, or 9%, of total accounts payable at May 31, 2023 and 2022, respectively.

Notes to Consolidated Financial Statements (continued)

4. Investments

Investments, as of May 31, 2023 and 2022, consists of the following:

	_	2023	_	2022
Cash and money market funds Mutual funds and exchange traded funds United States Treasury Bills	\$ 	6,147,906 13,043,414 4,497,636	\$ 	214,496 13,363,866 0
	\$	23,688,956	\$_	13,578,362

A summary of investments included in the accompanying consolidated statements of financial position, as of May 31, 2023 and 2022, is as follows:

	_	2023	_	2022
Temporary investments - undesignated Designated investments - campus programs	\$	21,887,583 1,801,373	\$ 	11,815,199 1,763,163
	\$	23,688,956	\$	13,578,362

A summary of net investment income (loss) included in the accompanying consolidated statements of activities, for the years ended May 31, 2023 and 2022, is as follows:

	 2023	 2022
Net realized and unrealized losses, net of direct investment expenses of		
\$44,507 and \$1,184, respectively Dividends and interest income - general Dividends income - programming	\$ (467,920) 749,214 34,946	\$ (396,716) 60,262 27,008
	\$ 316,240	\$ (309,446)

The Association invests in various debt and equity securities, mutual funds and exchange traded funds. Investments are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investments, it is at least reasonably possible that changes in the values of investments will occur in the near term and that such changes could materially affect the amounts reported in the consolidated statements of financial position.

Notes to Consolidated Financial Statements (continued)

5. Fair Value of Financial Instruments

As required by the standards for Fair Value Measurements, the Association's assets and liabilities are classified within the fair value hierarchy based on the lowest level of input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. The Association's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment. The three levels of the fair value hierarchy, and its applicability to the Association's assets and liabilities, are described as:

- Level 1 Unadjusted quoted prices in active markets for identical, unrestricted assets or liabilities that are accessible at the measurement date.
- Level 2 Quoted prices for similar assets or liabilities in active markets or quoted prices for identical or similar assets or liabilities in markets that are not active. This level also includes inputs other than quoted prices that are observable, either directly or indirectly, for substantially the full term through corroboration with observable, independent market data. This includes investments valued at quoted prices adjusted for legal or contractual restrictions specific to the security. There were no assets or liabilities classified in Level 2 as of May 31, 2023 and 2022.
- Level 3 Pricing inputs are unobservable for the asset or liability. This includes inputs that reflect the reporting entity's own assumptions about the assumptions that market participants would use in pricing the asset or liability. There were no assets or liabilities classified in Level 3 as of May 31, 2023 and 2022.

There have been no changes in the valuation methodology used at May 31, 2023 and 2022. The following is a description of the valuation methodology used for assets measured at fair value:

Mutual Funds and Exchange Traded Funds – Valued at the daily closing price as reported by the applicable fund. Mutual funds owned by the Association are open-end mutual funds that are registered to publish their daily net asset value ("NAV") and to transact at that price. The NAV is based on the fair value of the underlying investments held by the fund less its liabilities. Exchange-traded funds can be traded throughout the day at market price, which may be higher or lower than NAV. The funds held by the Association are deemed to be actively traded.

United States Treasury Bills – United States Treasury Bills are stated at fair value, as determined by quoted market prices in active markets.

Commercial Paper – Valued at the par value of the units purchased as reported by the issuer of these assets, which approximates fair value.

Notes to Consolidated Financial Statements (continued)

5. Fair Value of Financial Instruments (continued)

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Association believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

6. Accounts Receivable, net

Accounts receivable, net as of May 31, 2023 and 2022, consists of the following:

	_	2023		2022
Receivable from SUNY and the University	\$	3,273,486	\$	2,581,590
Trade		990,355		780,780
		4,263,841		3,362,370
Less allowance for doubtful accounts		1,990,288	_	1,737,589
	\$	2,273,553	\$	1,624,781

7. Fixed Assets, net

Fixed assets, net, as of May 31, 2023 and 2022, consists of the following:

	2023			2022
Leasehold improvements	\$	17,189,355	\$	17,054,773
Equipment		9,287,999		8,592,398
Construction-in-progress		268,585		337,422
	· <u></u>	26,745,939		25,984,593
Less accumulated depreciation		19,027,515		17,985,851
	·	_		
	\$	7,718,424	\$	7,998,742

Depreciation expense for the years ended May 31, 2023 and 2022 totaled \$1,457,944 and \$1,340,959, respectively. Construction-in-progress is stated at cost and is not depreciated until placed in service.

Notes to Consolidated Financial Statements (continued)

8. Lease Commitment

The Association primarily leases dining, vending and convenience store facilities and equipment, as well as office facilities, on the campuses of the University pursuant to a contract between the Association and the State University of New York ("SUNY") which commenced July 1, 2022. The Association assesses service arrangements to determine if an asset is explicitly or implicitly specified in the agreement and if the Association has the right to control the use of the identified asset.

The right-of-use asset is initially measured at cost, which is primarily comprised of the initial amount of the lease liability, plus initial direct costs and lease payments at or before the lease commencement date, less any lease incentives received, and is amortized on a straight-line basis over the remaining lease term. All right-of-use assets are reviewed periodically for impairment. The lease liability is initially measured at the present value of lease payments, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Association's incremental borrowing rate.

The Association elected to recognize expenses for leases with a term of 12 months or less on a straight-line basis over the lease term and not to recognize these short-term leases on the consolidated statements of financial position.

Total operating lease cost for the years ended May 31, 2023 and 2022 was \$2,968,348 and \$2,832,485, respectively.

As of May 31, 2023, minimum payments due for the operating lease obligation for the succeeding fiscal years are as follows:

51,582
51,582
51,582
51,582
16,799
93,127
)5,503
37,624

The weighted-average remaining operating lease term is 4.08 years, and the weighted-average discount rate is 4.25%.

Notes to Consolidated Financial Statements (continued)

9. Notes Payable, Bank

The Association has an unsecured bank line of credit with a maximum borrowing capacity of \$1,000,000 bearing interest at the prime rate minus .50%. No amounts were outstanding on this line of credit at May 31, 2023 or 2022.

In November 2020, the Association obtained an additional secured bank line of credit with a maximum borrowing capacity of \$4,000,000 bearing interest at the prime rate minus .50%. There were no amounts outstanding on this line of credit at May 31, 2021 and the line was closed by the bank upon the expiration date of May 3, 2022.

10. Accrued Expenses

Accrued expenses, as of May 31, 2023 and 2022, consists of the following:

	 2023	_	2022
Accrued payroll	\$ 579,919	\$	628,413
Accrued sick pay	1,220,699		1,151,331
Accrued vacation	625,901		689,832
Accrued unemployment insurance	531,511		307,738
Accrued health insurance	118,826		114,210
Accrued campus programming	467,897		467,897
Accrued SUNY other	322,217		312,542
Accrued loan interest payable	67,890		82,961
Other accrued expenses	 277,098	_	127,078
	\$ 4,211,958	\$	3,882,002

Notes to Consolidated Financial Statements (continued)

11. Long-Term Debt

Long-term debt, as of May 31, 2023 and 2022, consists of the following:

		2023	_	2022
Unsecured note payable to University at Buffalo Campus Living in annual principal payments and semi-annual interest payments totaling \$951,091 per year, based on a fixed interest rate of 4.81% through June 30, 2026.	\$	3,387,453	\$	4,139,436
Less current maturities	_	788,153		751,983
	\$	2,599,300	\$	3,387,453

Aggregate annual maturities of long-term debt, at May 31, 2023, consist of the following:

Years ending May 31,		
2024	\$	788,153
2025		826,063
2026		865,797
2027	_	907,440
	\$_	3,387,453

Total interest incurred on this note amounted to \$165,950 and \$201,982 for the years ended May 31, 2023 and 2022, respectively. Interest payable on this note of \$67,890 and \$82,961 is included in accrued expenses at May 31, 2023 and 2022, respectively.

Notes to Consolidated Financial Statements (continued)

12. Net Assets Without Donor Restrictions

Net assets without donor restrictions have been designated by the Board of Directors to comply with New York State requirements. Designated net assets without donor restrictions related to these requirements consist of the following:

- *Capital Assets* The balance in this fund represents the original cost of fixed assets, including furniture, fixtures, equipment and facility improvements less accumulated depreciation and any related debt.
- Operating Reserves The balance in this fund equals the previous fiscal year operating expenses divided by 12, which represents one month of operating expenses. These net assets have been designated for current operating needs of the Association.
- **Board Designated** The amounts of \$1,801,373 and \$1,763,163 have been designated to be held as long-term investments at May 31, 2023 and 2022, respectively, with the earnings on these investments used to fund activities for the benefit of University students.

13. Pension Plans

The Association has a defined contribution retirement plan covering all specified employees who have completed two years of service. Eligible employees can elect to defer 2.5% of eligible compensation under the Internal Revenue Service Code 403(b). The Association contributes to the plan 10% of eligible compensation for those employees enrolled in the plan.

The Association has a defined contribution retirement plan covering all eligible hourly employees who have completed two years of service. Eligible employees can elect to defer 2% of eligible compensation under the Internal Revenue Service Code 403(b). For employees hired prior to September 1, 2004, the Association contributes to the plan 8% of eligible compensation for those employees enrolled in the plan. For employees hired between September 1, 2004 and September 1, 2011, the Association contributes to the plan 3% of eligible compensation for those employees enrolled in the plan for the first seven years of eligibility, and 8% thereafter. For employees hired on or after September 1, 2011, the Association contributes to the plan 3% of eligible compensation for those employees enrolled in the plan.

The Association also has a defined contribution, tax deferred annuity retirement plan covering all eligible employees who may participate immediately upon employment. Employees can elect to defer eligible compensation under the Internal Revenue Service Code 403(b), limited to the amount imposed by law.

Notes to Consolidated Financial Statements (continued)

13. Pension Plans (continued)

Contributions to the plans covering the specified and hourly employees described above amounted to \$500,226 and \$498,092 for the years ended May 31, 2023 and 2022, respectively.

14. Reimbursements to the State University of New York

The Association occupies certain premises located in state-owned buildings, and utilizes the services of certain employees who are paid by the state. The Association was assessed, or received the benefit of, the following charges and credits from SUNY for the years ended May 31, 2023 and 2022:

	 2023	_	2022
SUNY rent expense	\$ 2,968,348	\$_	2,832,485
SUNY campus support expense	\$ 811,600	\$_	1,337,693

The Association operates on-campus dining services, vending and convenience stores on the campuses of the University pursuant to a contract between the Association and SUNY. In return for the use of facilities and services, the Association pays rent to the University. In addition, the Association pays the University annual student experience support for programs that create a positive campus environment that enhances and supports student development. The Association has operated on the University campuses since 1962. The current contract commenced on July 1, 2022 and continues through June 30, 2027.

In July 2021, the University's management approved the forgiveness of the Association's accrued SUNY rent liability and a portion of the SUNY campus support liability through June 30, 2021. A total of \$309,623 in SUNY rent and campus support incurred during the year ended May 31, 2022 was forgiven. However, the Association's management recorded in-kind contributions revenue and rent expense of \$102,468 for the year ended May 31, 2022, based on management's estimate of the usage of space for the Association's operations during June 2021.

Notes to Consolidated Financial Statements (continued)

15. Reconciliation of Cash and Restricted Cash

The following table provides a reconciliation of cash and restricted cash reported in the consolidated statements of financial position at May 31, 2023 and 2022 that sum to the total of the same such amounts shown in the consolidated statements of cash flows for the years ended May 31, 2023 and 2022:

	 2023	_	2022
Cash Restricted cash	\$ 6,751,197 26,780	\$ 	17,017,567 25,824
	\$ 6,777,977	\$	17,043,391

16. Commitments and Contingencies

The Association is self-insured for health insurance benefits and directly pays the actual claims using a third-party administrator. The Association is protected with stop loss insurance, with limits of \$90,000 per individual and an aggregate of \$1,000,000 for the years ended May 31, 2023 and 2022.

As of May 31, 2023 and 2022, the Association accrued \$118,826 and \$114,210, respectively, for possible claims that were incurred prior to those dates that will be paid subsequent to the respective year end. These amounts are included in accrued expenses in the consolidated statements of financial position.

The Association is self-insured for unemployment benefits and reimburses the New York State Department of Labor ("NYSDOL") for claims the state pays directly to Association current or former employees. The Association has accrued \$531,511 and \$307,738 for possible benefits to be paid after May 31, 2023 and 2022, respectively, to former employees terminated before the respective year end or employees who have been temporarily laid off. This amount is included in accrued expenses in the consolidated statements of financial position.

The Association, through a written agreement with the University, committed a total of up to \$22,444,531 toward the construction of, and purchases of furniture and fixtures for use toward, the One World Café on the University Campus. The Association contributed a total of \$17,118,821 to the University, which was included in contributions expense in the

Notes to Consolidated Financial Statements (continued)

16. Commitments and Contingencies (continued)

consolidated statement of activities for the year ended May 31, 2020. A total of \$4,997,950 was designated by the Association's Board of Directors for future project costs as of May 31, 2021. The One World Café project was completed in March 2022 and no further commitment for future project costs was deemed necessary as of May 31, 2022.

Pursuant to the written agreement between the Association and the University, if the Association's share of the total design and construction cost of the project is less than the Association's share of the total approved budget, any unexpended or unencumbered construction funds shall be returned to the Association. The Association has accrued a receivable of \$642,505 as of May 31, 2023 for unexpended shared design and construction funds expected to be returned by the University to the Association during the year ending May 31, 2024. This amount is included in other receivables and other income as of and for the year ended May 31, 2023 in the consolidated statements of financial position and consolidated statements of activities, respectively.

In the normal course of business, the Association may be involved in disputes and various legal matters incidental to the conduct of its business or may be subject to reviews from authoritative agencies. Management of the Association believes that the final resolution of these matters will not have a material impact on the Association's consolidated financial statements.



Schedule A - Revenues and Expenses by Service Area for the year ended May 31, 2023

]	Food Service		Vending		Other Auxiliary Services		Management and General		Other		Total
Revenues					_	_	_	_				
Gross service revenue	\$	37,278,132	\$	1,226,730	\$	2,616,940	\$	19,925	\$		\$	41,141,727
Investment income, net		0		0		0		0		360,747		360,747
Other revenue		521,546		555		11,029		305,446		0		838,576
Contribution refund due from the State University												
of New York at Buffalo		0		0	_	0	_	642,505	_	0		642,505
Total revenue		37,799,678		1,227,285		2,627,969		967,876		360,747		42,983,555
Expenses												
Salaries and wages		12,320,288		214,556		499,687		1,968,259		0		15,002,790
Employee benefits		3,423,152		88,728		211,693		779,417		0		4,502,990
Cost of goods sold		10,386,419		552,375		1,300,234		0		0		12,239,028
Supplies and materials		190,167		145		8,961		24,488		0		223,761
Uniforms		93,819		379		918		5,719		0		100,835
Printing and postage		14		0		0		6,922		0		6,936
Advertising		3		0		1,096		27,690		0		28,789
Travel and conference		0		0		0		109,237		0		109,237
Rent and equipment		2,877,909		91,094		91,070		264,101		0		3,324,174
Repairs, maintenance and improvements		352,698		11,810		9,609		21,830		0		395,947
Insurance		0		0		0		796,256		0		796,256
Utilities		0		0		0		0		0		0
Professional and service fees		8,000		0		0		217,236		0		225,236
Contractual services		66,721		585		846		236,780		0		304,932
Investment expenses		0		0		0		44,507		0		44,507
Depreciation expense		1,388,127		19,345		18,858		31,614		0		1,457,944
Interest expense		0		0		0		165,950		0		165,950
Program activities and special events		304		0		0		11,502		0		11,806
Other expenses		487,480	_	17,724	_	128,026	_	1,184,666	_	0		1,817,896
Total expenses before campus support		31,595,101	_	996,741	_	2,270,998	_	5,896,174	_	0		40,759,014
Change in net assets without donor restrictions - by												
service area	\$	6,204,577	\$	230,544	\$	356,971	\$	(4,928,298)	\$	360,747		
Campus support - other											_	811,600
Total expenses												41,570,614
Change in net assets without donor restrictions											\$	1,412,941

Schedule B - Other Auxiliary Services Revenues and Expenses for the year ended May 31, 2023

		ID Card Office	Convenient Stores				_	Total
Revenues								
Gross service revenue	\$	417,968	\$	2,198,972	\$	2,616,940		
Other revenue		0	-	11,029	_	11,029		
Total revenues		417,968		2,210,001		2,627,969		
Expenses								
Salaries and wages		147,025		352,662		499,687		
Employee benefits		69,608		142,085		211,693		
Cost of goods sold		58,793		1,241,441		1,300,234		
Supplies and materials		5,557		3,404		8,961		
Uniforms		0		918		918		
Printing and postage		0		0		0		
Advertising		0		1,096		1,096		
Travel and conference		0		0		0		
Rent and equipment		8,622		82,448		91,070		
Repairs, maintenance and improvements		4,685		4,924		9,609		
Insurance		0		0		0		
Utilities		0		0		0		
Professional and service fees		0		0		0		
Contractual services		0		846		846		
Investment expenses		0		0		0		
Depreciation expense		6,899		11,959		18,858		
Interest expense		0		0		0		
Program activities and special events		0		0		0		
Other expenses		62,199	_	65,827	_	128,026		
Total expenses	_	363,388	· -	1,907,610	_	2,270,998		
Change in net assets without donor								
restrictions - auxiliary services	\$	54,580	\$	302,391	\$	356,971		

Schedule C - Footnote Disclosure Information May 31, 2023 and 2022

	2023			2022		
Schedule 1 - Investments at Fair Value						
Cash and money market funds	\$	6,147,906	\$	214,496		
U.S. government obligations		4,497,636		0		
Mutual funds - non-equities		8,756,272		8,891,367		
Domestic equities		3,474,110		3,586,071		
International equities	_	813,032	_	886,428		
Total investments	\$	23,688,956	\$	13,578,362		
Schedule 2 - Capital Assets						
Leasehold improvements	\$	17,189,355	\$	17,054,773		
Equipment		9,287,999		8,592,398		
Construction-in-progress		268,585		337,422		
Total capital assets		26,745,939		25,984,593		
Less accumulated depreciation		19,027,515	_	17,985,851		
Capital assets, net	\$	7,718,424	\$	7,998,742		

Schedule 3 - Long-Term Debt

Requirements of the long-term debt obligations are as follows:

	_	Principal
Years ending May 31,		_
2024	\$	788,153
2025		826,063
2026		865,797
2027		907,440
	_	
	\$ <u></u>	3,387,453

Schedule D - Gross Sales Data for the year ended May 31, 2023

Revenue	Total Sales		% Commission	\$ Commission			
Food Service	\$	2,794,211	17.10%	\$	477,678		

1.) Food Service Operations Subcontracted - Subcontractor Name: Tim Hortons

Mın	umum Commissions	
	June 2022 to	January 2023 to
	December 2022	May 2023
Alfiero	\$45,000	N/A
Union	\$50,000	N/A
Combined	N/A	\$125,000

OR

	Commis	ssion Rate				
June 2022 to Decem	ber 2022	January 2023 to May 2023				
Sales	Rate	Sales	Rate			
\$0 - \$450,000	11%	\$0 - \$500,000	12%			
\$450,001 - \$650,000	12%	\$500,001 - \$800,000	13%			
\$650,001 and above	13%	\$800,001 and above	14%			

2.) Food Service Operations Subcontracted - Subcontractor Name: Champa Sushi (Commission rate of 30.5%)

Schedule E - Corporate Fiscal Stability Determination at May 31, 2023

1. Net assets without donor restrictions, designated for capital assets - net of related debt		
Capital assets - original cost	\$	26,745,939
Accumulated depreciation		19,027,515
Total capital and related assets		7,718,424
1		
Related debt		3,387,453
Unrestricted, designated for capital assets - net of related debt	\$	4,330,971
2. Net assets without donor restrictions, designated for operating reserves		
•	\$	34,439,725
Previous year's total operating expenses	φ	
Divided by twelve (represents one month)		12
Unrestricted, designated for operating reserves	\$	2,869,977
3. Net assets without donor restrictions, Board Designated Board Designated for:		
Campus programs	\$	1,801,373
1 1 0		
Total Board designated	\$	1,801,373
Summary of Net Assets Without Donor Restriction Designations Total designated net assets required (sum of 1,2,3 above) Total net assets without donor restriction	\$	9,002,321
(see Consolidated Statement of Financial Position)		36,380,931
(See Sementation of Financial February)		20,300,731
Net assets without donor restrictions, undesignated	\$	27,378,610

Schedule F - Agency Account Activity for the year ended May 31, 2023

Account Name	 Beginning	_	Receipts	_	Disbursements	=	Ending Balance
FSA of SUNY at Buffalo Ticket Office Account	\$ 25,824	\$_	644,322	\$_	643,366	\$_	26,780
	\$ 25,824	\$	644,322	\$_	643,366	\$_	26,780